TECHNICAL AND SERVICE BULLETIN

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NEW KOMPAC KOLORMATE

AN ACCESSORY KIT FOR NEW AND EXISTING KOMPAC DAMPENING SYSTEMS

OVERVIEW:

The Kompac **KOLORMATE** is an oscillating roller kit that comes complete with mounting brackets and a new Kompac Safety Cover. The kit is engineered to fit on new and existing Kompac II Dampening Systems. The oscillating roller contacts the existing Kompac metering roller, providing slow oscillation to improve print quality, particularly in color printing.

With the Kompac KOLORMATE on a well maintained and Kompac II equipped press, print quality, particularly with color inks, can be achieved that would otherwise have to be run on larger offset presses.

CUSTOMER BENEFITS:

Field testing has shown the **KOLORMATE** to improve color quality dramatically---improve ink coverage---speed wash-up and eliminate problems of ghosting, streaking, patterning or comb lines which are normally associated with small offset presses, particularly when running light colors.

The low cost of the KOLORMATE system enables it to pay for itself in only a few months usage.

INSTALLATION:

While installation is simple (enclosed is a copy of the installation instructions along with the user maintenance instructions), we do recommend installation by an authorized Kompac dealer. Installation by an authorized dealer will guarantee a proper installation, give you an opportunity for an additional service call and at the same time provide basic maintenance work on the existing press and Kompac Dampening System. With service installation we do recommend a thorough cleaning, an adjustment of the existing Kompac Dampening System, a cleaning and deglazing of existing roller train, leveling of the press and other basic maintenance procedures that improve print quality and press performance.

PRICING:

The Kompac KOLORMATE has a trade price of \$295.00 (\$395.00 in Canada) without installation. We recommend a service call for installation.

The Kompac **KOLORMATE** comes in 6 different models depending upon the width of the existing Kompac Dampening System. Details on which **KOLORMATE** to order for each of our Kompac systems are enclosed. Please be sure and order Kompac **KOLORMATE** by model number (KOLORMATE 10,20,30,40,50,60) so that it will properly fit the existing or new Kompac **II** Dampening System.

The Kompac KOLORMATE will only be available as an accessory kit and it is purchased through Varn Products Company as a regular Kompac Dampening System.

ACTION:

Existing customers who have Kompac II Dampening Systems should be offered the Kompac KOLORMATE kit for improvement of print quality and enhancement of color printing. The Kompac KOLORMATE kit first should be offered to any accounts who are experiencing ghosting, streaking, patterning or comb lines on their Kompac II equipped small offset press.

Please review the attached literature and offer the Kompac **KOLORMATE** unit to your existing Kompac II customers. To minimize dealer inventory, the Kompac **KOLORMATE** units will only be sold as separate units for retrofit on existing Kompac II units and as an add-on for new Kompac II sales.

Please make sure that the Kompac unit serial number is transferred over to the Safety Cover which comes with the **KOLORMATE** unit.